



Spiritual Mission

WELCOME



OPPORTUNITIES



WEBSITE



PRODUCTS



TARGETTING



PRESENTATION

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MINDSET

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YOUR RELATIONSHIP WITH MONEY

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bills capital

cash check

funds payment

wages price wealth

bankroll value bread

cost bucks dough

finances investment

funds loot

greenback riches wad

cheap expensive

almighty dollar

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**YOUR CLIENT'S RELATIONSHIP
WITH MONEY**

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What I do

Teach a skill

Share knowledge

Solve problems

Inspire & Motivate

Heal / Rejuvenate



What that means

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DEALING WITH RESISTANCE



DEALING WITH RESISTANCE



Give up?



Think about it?



Own it!

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PROBLEM SOLVING

Don't Lay Blame

Understand And Verbalise

Research

List Steps

Commit

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TIME & RESOURCES

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YOUR RESOURCES

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YOUR RESOURCES

Time

Money

Tools

Apps

Knowledge

Skills

Friends & Colleagues

Internet

Books

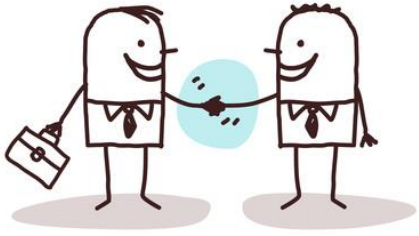
CDs

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CLIENT NEEDS

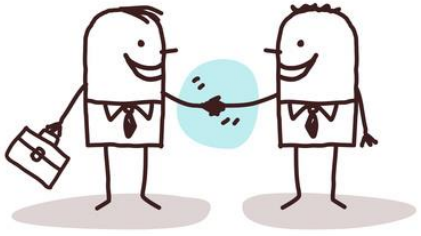
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CLIENT NEEDS

Passions...

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CLIENT NEEDS

Passions...

Talents...

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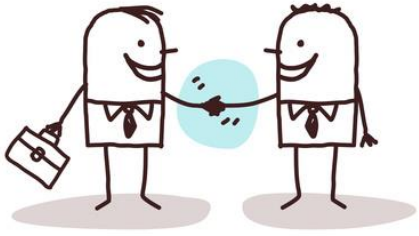
CLIENT NEEDS

Passions...

Talents...

How Do I Help People?

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CLIENT NEEDS

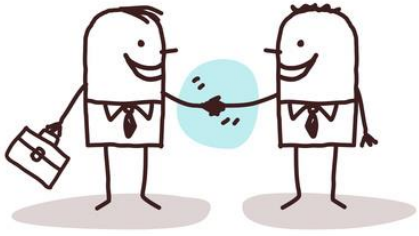
Passions...

Talents...

How Do I Help People?

What's Missing?

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CLIENT NEEDS

Passions...

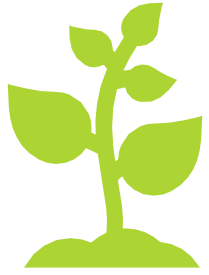
Talents...

How Do I Help People?

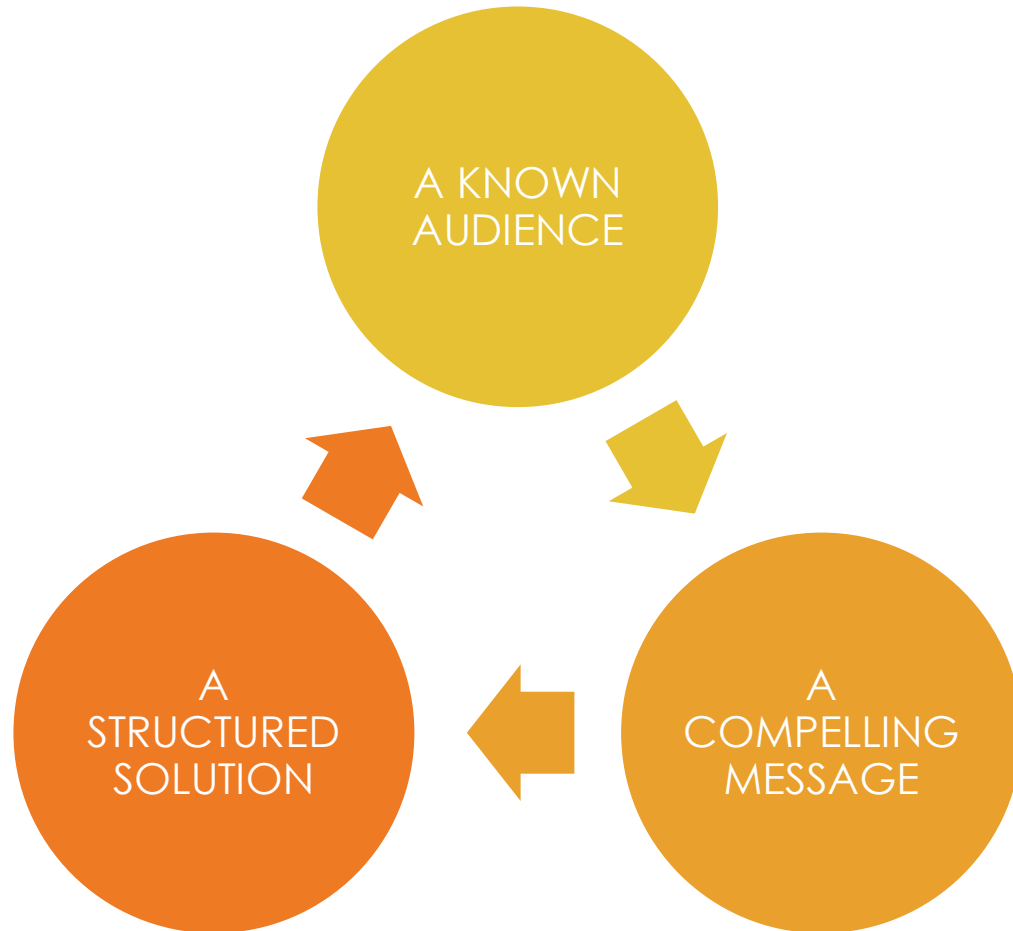
What's Missing?

Pain Threshold 1 2 3 4 5

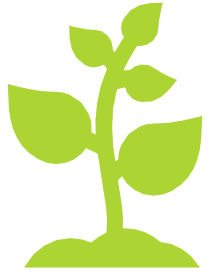
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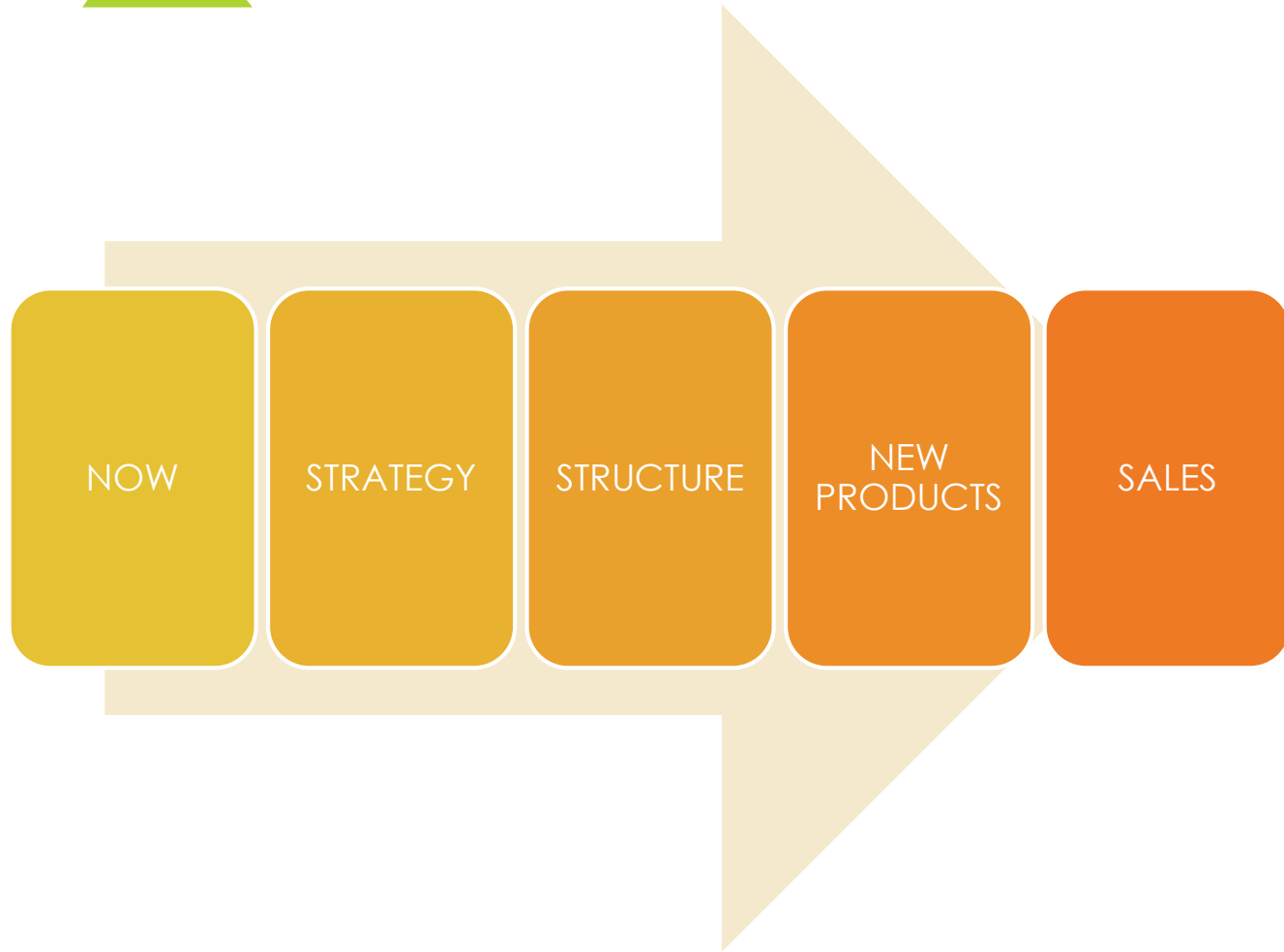
Summary



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Summary



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